

Expression of Interest for MOU for Strategic Business Partner of Webel Mediatronics  
for Supply and I&C of Intelligent Traffic Control System



## **BID DOCUMENT**

**EXPRESSION OF INTEREST FOR MOU FOR STRATEGIC BUSINESS PARTNER OF**  
**WEBEL MEDIATRONICS FOR SUPPLY AND I&C**  
**OF INTELLIGENT TRAFFIC CONTROL SYSTEM**

**Tender no. : WML/NIT-29/2015-16      Date 1/1/2016**

**Pre - Bid Conference:    11/1/2016**

**Due Date: 22/1/2016**

**SINGLE PART (TECHNO-COMMERCIAL) BID**

**WEBEL MEDIATRONICS LIMITED**  
**(A Govt. of West Bengal Undertaking)**  
**Regd. Office & Factory P-1 Taratala Road, Kolkata:-700088**

**EOI NO. : WML/NIT-29/2015-16 Date 1/1/2016**

Expression of Interest for MOU for Strategic Business Partner of Webel Mediatronics for Supply and I&C of Intelligent Traffic Control System.

Sealed EOI are invited for Expression of Interest for a MoU for Strategic Business Partner of Webel Mediatronics for Supply and I&C of Intelligent Traffic Control System from OEM having sufficient experience and credentials for successful achievements in Govt. Departments / Corporate / Private.

<b>ACTIVITY</b>	<b>DATE/ DETAILS</b>
<b>Start date of EOI availability at Office</b>	01.01.2016
<b>Date of Pre-Bid Meeting</b>	11.1.2016 11 AM
<b>Last date and time of EOI submission</b>	22.01.2016 4 PM
<b>Date of opening of EOI</b>	25.01.2016 12.30 PM
<b>Bid Submission &amp; Opening Venue</b>	<b>WEBEL MEDIATRONICS LIMITED (A Govt, of West Bengal Undertaking) P-1 Taratala Road, Kolkata 700 088</b>

The bidder can download the EOI documents from WML website <http://www.webelmediatronics.in> and submit the bid.

For queries regarding this tender please contact, Sri S.J. Dutta, Manager (Systems) by Phone – 9830602940 or by e-mail at mail ID: [sjd.wml@gmail.com](mailto:sjd.wml@gmail.com) or Mrs Kakoli Sikdar, by Phone -9830157448 or by email [kakoli.wml@gmail.com](mailto:kakoli.wml@gmail.com) before 8/1/2016.No queries will be entertained after this time frame. If tender committee feels, suitable corrigendum will be hosted in our web site before 29/1/2016 for the information of all prospective bidders.

Canvassing in any form shall be liable for disqualification.

WML reserves the right to accept or reject any or all the tenders without assigning any reason thereof.

## **BACKGROUND**

Webel Mediatronics Limited, a 100% subsidiary of WBEIDC Limited, is a Govt of West Bengal Undertaking. WML is engaged in development and manufacturing of electronic equipment / systems in various application areas, namely, studio & broadcasting, community radio system, pollution control, defence, assistive devices for disabled, etc. WML also executes projects for various Departments of the State Govt in the areas like e-Governance, Computers & LAN, scanning/digitization/ document management system, Fire Detection & Alarm System, Biometric Access Control System etc.

Expression of interest is being invited from reputed OEM having it's product Intelligent Traffic Control System with latest state of art technology for becoming an strategic business partner of WEBEL/Webel Mediatronics Limited .

The MoU will be valid for 02 (Two) years from the date of agreement and may be extended for another Six months after a negotiation / reverse auction. MoU will be signed with the selected OEM within 30 days of finalization of this **EOI**.

## **SCOPE OF WORK**

The Traffic Control System with accessories should have the following features:

- (a) Micro-processor Based programmable controller with industry standard wired/ wireless Interface for LED driver.
- (b) LED driver hardware with industry standard wired / wireless interface.
- (c) GPS based time synchronization.
- (d) Red Light violation detection and reporting.
- (e) Hardware and software should be equipped with Number plate reading and recording.
- (f) System should provide facility for generating "parcha" for collection of fine.
- (g) The system should have optimized modular architecture so as to provide highest reliability along with ease of testing and fault finding.

## **ELIGIBILITY CRITERIA FOR PARTICIPATION IN THE TENDER**

The OEM is required to meet the following criteria and submit documentary proof seriatim along with offer:

- (a) The OEM should have at least 3 years of experience in manufacturing, selling / dealing of either same or similar grade of products. Experience in installation commissioning and maintenance of complete city traffic signaling is preferred.
- (b) The OEM should preferably be an ISO 9001:2008 compliant.
- (c) The bidder should have its own arrangement for doing market analysis for the product, forecasting of product demand and finding out new opportunities.
- (d) The OEM should have manpower with adequate domain knowledge to participate in techno commercial discussion with customer.
- (e) The OEM should be capable of incorporating necessary modification in the existing hardware / software so as to maintain the system's compatibility with the market demand and customer requirement which may be projected time to time. It should

also be possible to incorporate necessary changes to make the system comply with **Smart City** Requirements .

(f) The OEM should provide training to WML technical persons so as to enable them handling of problem independently. Also adequate spares are to be made available at site to meet emergencies.

(g) The bidder should send the following documents in support of eligibility criteria.

(i) Copy of Memorandum & Articles of Association.

(ii) The audited balance sheet of last three years.

(iii) Solvency Certificate.

(iv) PAN Registration Certificate.

(v) VAT Registration Certificate.

(vi) Service Tax Registration Certificate.

(vii) Trade Licence/ Certificate of Enrolment.

### **General information**

(a) This EOI should not be treated as a commercial tender document and bidders are advised not to offer any price or include any financial aspect with their responses.

(b) This EOI does not constitute and will not be deemed to constitute any commitment or confirmation on part of WML for any purchase/work order to the bidder.

(c) OEM shortlisted on the aforesaid EOI shall be required to sign an MOU with WML on mutually accepted terms and conditions. The maximum validity of such MOU shall be 2 years which may be extended or curtailed at the sole discretion of WML on the basis of performance of individual organization.

(d) The bidder shall bear all costs associated with the preparation and submission of its response to this EOI, including cost of Demo/Presentation for the purpose of clarification of the offer, if so desired by WML. WML will in no case be responsible for these costs, regardless of the conduct or outcome of the EOI process.

The EOI document duly completed, numbered and signed by the authorized signatory should be submitted in sealed covers superscribing "Expression of Interest- OEM partner for Intelligent Traffic Control System" on or before 22<sup>nd</sup> of Jan 2016.

**In absence of any one of the above, the bid will be considered as non-responsive and hence liable to be rejected.**

### **INSTRUCTIONS TO BIDDERS**

#### **A INTRODUCTION**

Interested Bidder's are required to submit their technical commercial proposal in sealed envelope as per instructions given below: -

The firm shall seal & mark various parts of the proposal as follows:

Techno Commercial Bid in one envelope super- scribed with words: - **"Expression of**

**Interest for MoU for Strategic Business Partners of Webel Mediatronics Limited for supply and I&C of Intelligent Traffic Control System. Tender no. ".....dated ....."** & **"Do Not Open Before ....."**.

The sealed envelope containing the sealed EOI should be addressed to the **Dy. General Manager (Devp), Webel Mediatronics Limited, P-1 Taratala Road, Kolkata - 700 088**, through post / speed post / Courier or dropped personally within the stipulated time in the tender box kept with him . No other mode of delivery shall be accepted. WML will not be responsible for any postal delay. Late submission of Bid will not be accepted.

## **B TECHNO COMMERCIAL BID**

The Techno Commercial Bid should consist of the following documents:

1. Technical proposals submission letter on the letterhead of the firm clearly indexing the enclosures. **This proposal submission letter should bear the reference no. and date, without which the bid will be treated as non-responsive.**
2. Bid Form duly filled and signed as per format on the letterhead of the bidder.
3. Original EOI document duly stamped & signed on each page, as a token of acceptance of all terms and conditions laid down in the EOI document.
4. Detailed company profile of the OEM, Articles of Association and valid ISO 9001:2008 & ISO 14000 certificate.
5. Web site reference if any, should be provided.
6. Details of Service arrangement at West Bengal.
7. Copy of Audited balance sheet of **Bidder's** to accompany the bid for **F.Y. 2012 -13, 2013 -14 and F.Y. 2014 -15**. Copy of PAN Card, Copy of VAT Registration Certificate, Service Tax Registration Certificate, Professional Tax Certificate and Company Registration Certificate. The company should operate at least for the last three years. Any change of name should be properly documented and submitted with the bid.

## **GENERAL TERMS AND CONDITIONS**

### **(i) Schedule of the Open EOI: -**

The EOI document shall be submitted on or before ....., at ..... Hrs. to Deputy General Manager (Devp), Webel Mediatronics Limited, P-1 Taratala Road, Kolkata -700 088.

### **(ii) Amendment of Invitation**

At any time 5 days prior to the deadline for submission of proposals, WML reserves the right to add / modify / delete any portion of this document by issuance of a Corrigendum, which would be published on the website and will also be made available to all the Bidders who have been issued the EOI document. The Corrigendum shall be binding on all bidders and will form part of the bid documents.

### **(iii) Clarification Regarding EOI Document**

A prospective Bidder requiring any clarification about the EOI document and scope of work may contact the person through e-mail / letter as mentioned above in EOI.

**(iv) MoU/ Awarding of Contract**

WML will enter into MoU with the OEM for a period of two years.

**(v) Amendment of Proposals**

In order to afford prospective Bidder reasonable time to make amendment in their proposals, WML may, at its discretion, extend the deadline for the submission of proposals. However, no such request in this regard shall be binding on WML.

**(vi) Disputes and Arbitrations**

In case of any dispute or differences, breach and violation relating to the terms of this agreement, the said dispute or difference shall be referred to the sole arbitration of Chairman, WML or any other person appointed by him. The award of the arbitrator shall be final and binding on both the parties.

In the event of such arbitrator to whom the matter is originally referred to vacates his office on resignation or otherwise or refuses to do works or neglecting his work or being unable to act as arbitrator for any reason whatsoever, the Chairman shall appoint another person to act as arbitrator in the place of outgoing arbitrator and the person so appointed shall be entitled to proceed further with the reference from the stage at which it was left by the predecessor.

The Contractor will have no objection in any such appointment that arbitrator so appointed is employee of WML. The adjudication of such arbitrator shall be governed by the provision of the Arbitration and Conciliation Act, 1996, or any statutory modification or re-enactment thereof or any rules made thereof.

The arbitration shall be held in Kolkata only.

**(vii) Governing Laws**

This EOI Document and the contract shall be governed by and interpreted in accordance with Laws in force in India. The courts at Kolkata shall have exclusive jurisdiction in all matters arising under the contract.

**(viii) Force Majeure Condition**

If the execution of the contract/supply order is delayed beyond the period stipulated in the supply order as result of outbreak of hostilities, declaration of an embargo or blockade of road, fire, flood or any such act of nature, then WML may allow such additional time by extending the execution timeframe as considered to be justified by the circumstances of the case and its decision will be final. If additional time is granted by the WML the supply order shall be read and understood as if it had contained from its inception the execution date as extended.

**BID FORM**

(Bidders are requested to furnish the Bid Form in the Format given in this section, filling the entire Blank and to be submitted on Letter Head)

Ref No : ( Mandatory)

Date : ( Mandatory)

To,  
The Dy. General Manager (Devp)  
Webel Mediatronics Limited  
P-1 Taratala Road  
Kolkata-700088

Dear Sir,

Having examined the Bid documents we, the undersigned, offer to undertake the job of "Strategic Business Partner of Webel Mediatronics for Supply and I&C of Intelligent Traffic Control System" as per the **EOI** No..... dated .....

We agree to abide by this bid for the period of 02 (two) years from the date of awarding of contract and it shall remain binding upon us for acceptance at any time before the expiry of the period.

This bid, together with your written acceptance thereof and your order / notification of award, shall constitute a binding contract between us.

We understand that WML reserves the right to accept in full / part or reject any or all the bids received or split order within successful bidding without any explanation to bidders and its decision on the subject will be final and binding on Bidder. We also understand that WML is not bound to accept the L-1 bid for placement of order.

Dated, this.....day of.....20—

Signature

.....  
(In capacity of)  
*duly authorised to sign bid for and on behalf of*  
(Name and Address of the Bidder)

*(Affix Official Seal)*